# Curriculum SHBM





### **MARKETING**

- Initiation to Marketing
- · Introduction to Marketing
- Direct Selling & Customer Service
- Marketing Strategy
- · Hospitality Marketing & Hospitality Economics
- Marketing for Tourism
- E-Marketing
- · Customer Relationship & Branding
- · Luxury Brand Management in Hospitlality

### **CORPORATE MANAGEMENT & FINANCE**

- Mathematics
- Computer Application -Word & Outlook
- Corporate Finance
- · Corporate Strategy
- Accounting Uniform System of Accounts
- Computer application -Powerpoint & Excel
- · Cross-cultural Management
- · Financial Analysis
- Statistics
- Leadership & Professional Development
- Managerial Accounting
- · Career Management
- Talent Management
- · Introduction au coding
- · Collective intelligence
- International Trade

### **TOURISM MANAGEMENT**

- Tourism Economics
- Introduction to Tourism management & Geography and Tourism in Morocco
- Travel & Leisure Industry & Travel Agency and Tour Operators
- Event Management and Operations
- E-Tourism
- Managing the Travel Business
- Design and Financing new touristic products
- Advanced International travel Management
- Sustainable Development of Tourism
- Resort & Destination Management

## **HUMANITIES / SOFT SKILLS**

- Applied English
- Applied French
- Supplementary language (Arabic / Chinese / German / Russian)
- Research Methods
- Applied English
- · Applied French
- Supplementary language (Arabic / Chinese / German / Russian)
- Human Behaviour & Performance in the Workplace
- Ethics & Law
- · Supplementary language (Arabic / Chinese / German / Russian)
- Ethics & Law
- · Foundation of economics (includes Micro & Macro)
- Academic writing
- Supplementary language (Arabic / Chinese / German / Russian)
- · Intercultural awareness
- · Job / Internship search preparation

### **ENTREPRENEURSHIP & INNOVATION**

- Entrepreneurship & Innovation
- Business Game
- Developing Entrepreunarial projects
- Business Game
- · Project Management
- Entrepreneurship
- Student project · Innovation Management

- **HOSPITALITY MANAGEMENT**
- Room Division Management
- Facilities Management
- Service Quality & Design
- Service Operations Management
- Event Management
- Revenue Managememt
- Internship at supvervisory level in the hospitality industry
- · Crisis Management
- Security Management
- Trends in Hospitality Franchising
- Trends and Innovation in Hospitality

#### **HOSPITALITY OPERATIONS**

- Kitchen Preparation Kitchen
- Kitchen Food Court (hot & cold)
- · Kitchen Fine Dining
- Kitchen Finger Food
- Kitchen Bakery
- Kitchen Dessert & Pastry Making
- · Operational internship within the hospitality industry
- Introduction to F&B Management
- F&B Food Court
- F&B Fine Dining & Bar Lounge
- F&B Bar

- F&B Cost Control
- F&B Banqueting and Catering
- Room Division Operations
- F&B Practice of Coffee & Tea
- · Room Division Front Office
- Room Division Housekeeping
- · Room Division Laundy & Public Areas
- Room Division MICE
- Room Division Property Management System
- · Hygiene, Safety & Nutrition
- Stewarding